



Kite Glass – a transparent partnership

Established in 1986, as a division of EFCO Ltd, Kite Glass is a leading supplier and installer of quality toughened glass products throughout the UK for architectural, commercial, home improved, vehicle and marine window applications.

The company has invested heavily in the latest plant and technology at its 44,000 sq ft Weybridge factory, located close to the M25, and this has enabled Kite Glass to enjoy unrivalled success. Its commitment to outstanding quality of product and service has seen the company win a number of major contracts at prestigious locations such as Science Museum in London; the Greater London Authority's eye-catching headquarters on the South Bank; Newmarket Racecourse, Gatwick Airport and the stunning new Wembley Stadium complex.

"Kite Glass is a highly specialised company and our goal is to manufacturer glass products of the highest quality and install them to the highest possible standard," comments Leroy Reed, general manager.

"Running your own fleet of vehicles is too much of distraction for the business, so it was essential that we outsourced the day-to-day running of our vehicles to free up valuable management time to focus on what we do best – running our business!

"I had experienced excellent customer service from Ryder at a previous company, so I brought them onboard when I joined Kite Glass as I was confident they would provide us with the trouble-free vehicle fleet we required. Our trucks range from 3.5t up to 26t and have very specialised bodywork and equipment and Ryder proved they were the perfect partner for us as they were able to supply the exact specification of vehicles that we required.

Some of these trucks are equipped sliding roofs, to allow purpose-design spillages to be lifted out, and some are even fitted with onboard hydraulic cranes. However, most importantly Ryder maintains and services these vehicles around our own busy schedules, and to the highest standard, to ensure that they were always available for work. In fact Ryder understands our business so well that we now rely on them to tell us the size, specification and type of new vehicles that we need to meet our future requirements. That's one less worry for us!"